

Service Offering

**Markus Schwarzer**

**Projects Finance Manager**

Nationality: German

New Zealand Permanent Resident (1986)



**Phone**

027 973 2236

**Email**

mfschwarzer@certo.net.nz

**Website**

<http://www.certo.net.nz>

**LinkedIn**

<https://goo.gl/Mxrwwc>

# Helping Businesses Creating Positive Cash Flow

“Cash remains King – despite social media hype, an uncertain and volatile business world”.

I work with Organisations to implement Business Process Improvements with a strong Financial bias that deliver Real, Measurable \$ Cash Flow Results.

Specializing in designing, reviewing and implementing:

- **Process Improvement and Operational Efficiencies**
- **Financial Project Management**
- **Dashboards and Key Performance Indicators**

## I offer complementary services to you and your clients:

- Support your Organisation when Internal Resources are stretched
- Expertise at your Disposal if and when you need it
- Specific NZ Manufacturing Knowledge
- Enthusiastic and Quality Service Delivery
- Cost effective Freelancing basis

# My Project Portfolio – Overview (1)

Sector	Industry	Company
Manufacturing	Pulp and Paper	Carter Holt Harvey
	Paper Products	Fletcher Paper
	Wood Products	Carter Holt Harvey
	Forestry Harvesting Systems	Forestry Harvesting Systems
	Health Products	Comvita NZ
	Rigid Plastics	Amcor Australia
	Laminated Boards	Fletcher Building

# My Project Portfolio – Overview (2)

Sector	Industry	Company
IT	Managed Services	Hitachi & BMW
Energy	Utility	Genesis Energy
Public Service	Local Government	Auckland Council
		Whangarei District Council
Transport	Airline	AIR NZ
Food & Beverage		Goodman Fielder
Non-Profit	Charity	Plan International (UK)

# Finance Projects - Details

The following offers a more detailed insight into the kind of Finance Projects I have managed in the past:

- Manufacturing
- IT
- Public service
- Other

# Finance Projects – Manufacturing (1)

Project	Client	Outcome
Preparation and analysis of financial results. Compliance with Sarbanes-Oxley and US GAAP.	John Deere (Waratah NZ) - manufacturer & worldwide export of Forestry Harvesting Systems (2016).	Completion of monthly, quarterly and annual Financial Statements.
Design and implementation of automated multi-million Cash-Flow Forecasting program.	Comvita New Zealand - manufacturer & worldwide export of Health Products (2013).	Excel based CF model, combining operational, supply chain and financial data.
Design and implementation of a new, user-friendly monthly management reporting package (financial and operational).	Carter Holt Harvey - manufacturer & export of Wood Products (2011).	Excel based dashboard report combining financial and operational data for review at monthly leadership meetings.

# Finance Projects – Manufacturing (2)

Project	Client	Outcome
Financial project management of multi-million upgrade of the NZD 70m Tasman Mill Recovery boiler (operational & capital).	Carter Holt Harvey - manufacturer & worldwide export of Pulp & Paper Products (2010).	Successful installation of the recovery boiler on time and within budget. No major contract variations.
Financial project management of the NZD 18m All Purpose Incinerator to generate energy for the production plant (capital).	Fletcher Building- manufacturer & worldwide export of Laminated Panel Products (2006).	Submission of business case scenarios to senior management and the board.
Project management of NZD 50m strategically important projects (Harvesting contracts and mobile harvesting capital equipment).	Carter Holt Harvey - manufacturer & worldwide export of Wood Products (2001).	Submission of business case scenarios to senior management and the board.



# Finance Projects – Other (1)

Project	Client	Outcome
Set up and implementation of financial reporting system relating to the USD 100m Hitachi Data Storage Project at BMW Global Group.	Hitachi Data Systems & Bayerische Motoren Werke (2013) - IT Managed Services.	Completed set up and successful handover to Hitachi and BMW line management
Financial project management of NZD 200m board approved capital projects.	Genesis Energy - Electricity generator, distributor and retailer (2012).	Improved co-operation with Engineering Project Managers and increased commercial awareness
Preparation and implementation of the annual IPSAS financial statements. Including PwC Value Financials software implementation.	Whangarei District Council – Local Government (2015)	Presentation and acceptance of the final annual report in new IPSAS format.

# Finance Projects – Other (2)

Project	Client	Outcome
Project management of the Council Controlled Organizations (CCOs) Master Service Agreements, including KPI and Dashboard implementation.	Auckland City Council – Local Government (2014).	Held qtrly meetings with senior management to review and amend agreed KPI's. Increased focus on continuous improvement to deliver value to rate payers.
Preparation and facilitation of the worldwide GBP 49m budget. Tracking of Donor use of Funds across international banking institutions and borders.	Plan International UK - Worldwide Charity (2009).	Delivery of the worldwide budget and establishment of process and policy of donor monies transfers into receiving countries.

# Professional Skills

## IT Skills

- ✓ Most ERP/FMIS systems such as SAP, Oracle, JD Edwards
  - ✓ Excel modelling
  - ✓ Word and PowerPoint
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## Technical Knowledge

- ✓ International Public Sector Accounting Standards (IPSAS)
  - ✓ International Financial Reporting Standards (IFRS)
  - ✓ Generally Accepted Accounting Principle (US GAAP)
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## Languages

- ✓ English (fluent, written and verbal)
- ✓ German (fluent, written and verbal)
- ✓ French (basic)

# Education



Hochschule für  
Wirtschaft und Recht Berlin

Berlin School of Economics and Law

**Bachelor of Commerce (1989)**

# VOLUNTEERING

- Business Mentor New Zealand (2013)
- Red R Humanitarian Aid (1999)

# TESTIMONIALS

Check out my Testimonials

[http://www.certo.net.nz/results/ - all-testimonials](http://www.certo.net.nz/results/-all-testimonials)